



## NORTH CAROLINA ADULT SOCCER ASSOCIATION

### BOARD MEETING MINUTES

January 6, 2025

**Call to Order: 7:06 pm**

**Roll Call** – Darius Ejlali took the roll call.

**Present:** Sam Cohen, Donna Langdon, Chad Garber, Bob Kepner, Paul James, Alex Vidaurri, Scott Eisenbraun, Jeremy Mikell, Fil Wilkinson

**Not Present:** Laura Collins

Quorum determined.

#### **Officer & Staff Reports**

- President – 2 items that are important for tonight’s meeting; there was an error discovered on the budget we approved in December. We have an updated version with an increase of player registrations from a 11,000 to 11,500 has been added. The next topic is voting on our awards, and I want us to have ample time to discuss each category and nominee.
- Executive Director – The main focus has been wrapping up Carolinas Cup. Other areas of importance have been working with our treasurer and CPA to financially summarize 2024. Putting the awards together in each category for our discussion. Our 2025 AGM has also been a concentrated topic to address; lodging for our board and membership, awards, meals and other necessary steps for success. Issuing COIs for our leagues so they can start the new year properly. Cindy has spent time working with ABASA to help set up a registration link that is just for the purchase of the NCASA Annual Player Pass to use for tournaments because the league is still working out how their spring season is going to be launched.
- Executive Vice President – Worked with staff around AGM arrangements and workshops.
- Treasurer – Report has been circulated. An end of the year 2024 Budget to Actual will be presented.

#### **Approval of Minutes**

- Motion to approve December 16, 2024, minutes.  
Minutes were approved unanimously

## **Growth Initiative**

- Registration Report – Very little registration has changed since our Dec. 16<sup>th</sup> meeting, maybe 5 players. The end of the year numbers has gone out. The membership's voting strength will be based on those numbers. USASA has been paid for 2024.
- First Year Leagues Update – No updates
- New League Update – No updates

## **Competitions**

- Carolinas Cup – Wrap up meeting was missed in late December. The Carolinas Cup committee will meet soon.
- Celebrate the Tatas – The checks were delivered to Levine Cancer Institute and Novant Health Foundation just before the holidays. Attendees at the check presentation were Talia Goodman, Cheri Smith, Darius Ejlali and Cindy Morrison.

## **Organizing Committees**

- D&A Committee – There are a few cases that deserve a review.
- Budget & Finance Committees – A corrected budget is being presented tonight.
- AGM Committee – Building workshops, planning for lodging, meals and programs. USASA's Executive Director, Bruce Bode has been invited to our AGM to share national directives and information.
- Election/Nominations Committee – There are no new nominations. Sam Cohen, Scott Eisenbraun, Chad Garber are confirmed for running for another term.
- NCASA Awards Committee – On the agenda

## **Board Member Reports**

### **New Business (motions)**

- 2025 NCASA Budget (see below)  
Passed unanimously

### **Additional New Business (motions – 2/3 vote required)**

### **Old & New Business (discussions)**

- NCASA Award Discussion (Executive Session)

### **For the Good of the Game / Announcements**

## **Adjourn**

Motion to adjourn approved– 8:48 pm

## 2025 NCASA Budget

Whereas, the NCASA Constitution & Bylaws require the NCASA Board of Directors to develop an annual budget and provide it to Council members in writing at least 14 days prior to the Annual General Meeting (AGM) so that it can be approved at the AGM, and

Whereas, the NCASA Board approved a budget at its December 16, 2024, meeting for approval by the Council at the AGM, but a calculation error was discovered in the underlying budget calculations after the budget was approved,

Be it resolved that the NCASA Board of Directors recommend the following budget (in place of the previously recommended budget) for approval by the Council at the AGM:

### 2025 Budget Worksheet

	<b>2025 PROPOSED BUDGET</b>	
<b>OPERATIONAL BUDGET</b>		
<b>INCOME</b>		
Interest	<b>17,000.00</b>	Federal Reserve has been lowering rates, may continue into 2025
Credit Cash Rewards	<b>800.00</b>	
Player Registration (@ \$30) - 11,500 players	<b>345,000.00</b>	Conservative registration numbers due to WNC may not return to full membership in 2025
Player Registration (@ \$20) - 150 players	<b>3,000.00</b>	1 new potential league at 150 players; assumes using Incentive Fund to reduce annual player pass to \$20
Transfer to Operational Budget from Incentive Fund	<b>1,500.00</b>	\$10 per player from new league
Single Event (@ \$15) - 700 players	<b>10,500.00</b>	
League Affiliations - 14 leagues	<b>700.00</b>	Current leagues (13) plus 1 new league
Permission to Host Fees	<b>75.00</b>	Hummer in the Summer, Queen City, & Beer City Asheville
International Game Fee		International Game Fee is not budgeted
USASA Reimbursement for D&O	<b>465.00</b>	
<b>TOTAL PROGRAM INCOME</b>	<b>379,040.00</b>	
Direct Public Support - Individual, Business Contributions	-	Donation made to cover ongoing costs for annual plaque for new NCASA Award approved by Board at Nov. meeting
<b>TOTAL DIRECT SUPPORT</b>		
Other Types Of Income - Miscellaneous Revenue	<b>12,000.00</b>	AED Reimbursement; assumes 31 AEDs; reimbursement from USASA and leagues/teams purchasing AEDs
<b>TOTAL MISCELLANEOUS INCOME</b>	<b>12,000.00</b>	

**TOTAL INCOME** 391,040.00

**EXPENSES**

**Payments to USASA**

USASA Affiliation Fee	100.00	Annual Affiliation
Player Registration Fee (\$12)	135,960.00	11,330 players; 11,180 players from existing leagues plus 150 players from new league
PREMIER Registration Fee ( \$14)	4,480.00	320 players
Single Event Registration Fee ( \$8)	5,600.00	700 players

**SUBTOTAL** 140,540.00

**Contract Services**

Accounting Fees	7,500.00	
Outside Contract Services		
Website hosting Svcs/Social Media		See Technology Category

**SUBTOTAL** 7,500.00

**Facilities and Equipment**

Depr and Amort – Allowable	400.00	
Equip Rental and Maintenance	800.00	Canopy & tent repairs (previously shown in marketing line-item)
Rent (appeared in 2023 Operations)	2,400.00	

**SUBTOTAL** 3,600.00

**Operations**

Bank Charges	675.00	Arbitor, Quickbook, Payroll, Medical, Finance Charges, Morgan Stanley
Merchant Discount Online Fees	1,200.00	Stripe Fees, PayPal Fees, Square Fees
Registration TeamPass Fees	23,700.00	\$2.00 per player TeamPass Fee (existing league; new league; single event)
Postage, Mailing Service	250.00	
Supplies & Copies	750.00	
Telephone, Telecommunications	1,600.00	
Technology	7,000.00	Online services- Computer services, website domains and services; Constant Contact; new computer for staff

**SUBTOTAL** 35,175.00

**Other Types of Expenses**

Marketing/Advertising/Outreach	6,000.00	Professional Assistance
Insurance - Liability, D & O	465.00	
Grants		Goals - 6 sets - PGASA and SASL
AED Program	20,460.00	AED Program 2025; assumes 31 AEDs - NCASA Net Cost - \$8,460.00 (See AED Reimbursement in Income section)
Miscellaneous	3,000.00	Unexpected expenses not significant enough to require Finance Committee and/or Board approval
NC Soccer Hall of Fame	1,680.00	Purchased Table of 8 - Donation *includes a \$15 per ticket increase
Other Costs (Donations, Regionals support)	3,000.00	Potential Hosting Support
<b>SUBTOTAL</b>	<b>34,605.00</b>	

**Payroll Expenses**

Salary & Wages	94,650.00	EE salaries (plus extra for potential adjustments)
Payroll Tax Expense	7,098.75	7.50%
6% Benefit	4,261.00	6%
Medical Insurance	7,354.00	10.35%
<b>SUBTOTAL</b>	<b>113,363.75</b>	

**Travel and Meetings**

NCASA AGM (in-person)	9,000.00	Hotel, Membership Book, Awards, Meals, etc. - Increase for considering joining NCYSA & NCSRA
Executive Comm/Conf Calls /Zoom	160.00	Annual Fee
Regional/National Meetings	18,000.00	US Soccer AGM (5 attendees); USASA AGM (5 attendees), Region III (3 attendees)
NC Soccer HOF Dinner	1,500.00	Additional NCSHOF Tickets (\$65-\$80 per ticket)
Travel (BOD Non-Meeting)	200.00	
<b>SUBTOTAL</b>	<b>28,860.00</b>	

**Support of Competitions**

Carolinas Cup-Charleston Tournament Support	1,700.00	Staff & Volunteers
Beer City Cup Support	1,600.00	Staff & Volunteers
Queen City Cup Support	850.00	Staff & Volunteers
Other Tournaments	1,000.00	Staff & Volunteers (Potential New Tournament if needed)

	<b>SUBTOTAL</b>	<b>5,150.00</b>	
<b><u>National Cup (Reg III) Support</u></b>			
Team Entry Fees	3,250.00		\$150 Amateur Champion men (1 team) & women (2 teams); \$350 RIII USASA regional entry fee (8 teams - 1 Men Amateur, 2 Women Amateur, 2 Men Over 30, 2 Men Over 40, 1 Men Over 50)
Team Travel Support	8,500.00		\$1000 per Champion / \$500.00 per Finalist to Regionals / Travel Subsidy for potential National Final Four (\$2K)
Referee Travel	1,200.00		Top Referee from Carolinas Cup to Regionals
Officer Travel	6,000.00		2 officers to regionals, 1 officer to Final Four, 1 officer to Champions of Regions
Tournament Equipment	1,000.00		
	<b>SUBTOTAL</b>	<b>19,950.00</b>	
<b>TOTAL EXPENSE</b>		<b>388,743.75</b>	
<b>NET INCOME</b>		<b>2,296.25</b>	

**COMPETITIONS BUDGET**

**Carolinas Cup**

<b>INCOME</b>		
Tournaments	59,500.00	70 teams x \$850 per team
<b>EXPENSES</b>		
Tournaments	59,500.00	
<b>NET INCOME</b>	<b>0.00</b>	

**Celebrate the Tatas**

<b>INCOME</b>		
Tournaments	8,800.00	16 teams x \$550 per team
<b>EXPENSES</b>		
Tournaments	8,800.00	
<b>NET INCOME</b>	<b>0.00</b>	

**NC State League (State-Wide League)**

<b>INCOME</b>		
Leagues	12,000.00	6 teams x 2 season x \$1,000 per team
<b>EXPENSES</b>		
Leagues	12,000.00	
<b>NET INCOME</b>	<b>0.00</b>	

2024 INDIVIDUAL NCASA PLAYER REGISTRATIONS BY FIRST LEAGUE

TOTAL # PLAYERS

	2024												TOTAL	2023			2022			2021		
	Jan	Feb	March	April	May	June	July	Sep	Sept	Oct	Nov	Dec		2023	2022	2021	2023	2022	2021			
ABASA	632	657	91	42	146	156	35	116	200	0	0	0	2075	2007	1671	1433						
Catawba	105	0	2	47	4	1	3	34	8	0	0	0	204	219	193	146						
Charlotte Independence	0	0	0	0	0	0	0	0	0	0	0	0	0		692	485						
North Meck	0	0	0	0	0	0	0	0	0	0	0	0	0	174								
Rock Hill	0	0	0	0	0	0	0	0	0	0	0	0	0	176								
CPSL	564	15	6	5	1	1	2	18	46	14	0	0	672	707	690	661						
First Flight League	0	0	0	0	0	0	0	0	0	0	0	0	0	261	279	484						
Metrolina	332	515	38	26	0	0	20	261	57	25	1	0	1275	1016	889	727						
Mooreville	166	150	11	1	30	79	1	111	11	2	0	0	562	491								
NCASA Annual Pass	205	71	10	15	44	53	42	16	7	0	0	0	463	497	308	48						
North Carolina Soccer League	0	0	76	24	5	0	0	15	6	0	0	0	126									
Pitt Greenville	34	134	99	8	4	34	1	40	34	5	0	0	393	402	210	182						
Premier Adult	4	82	16	1	0	0	1	10	15	0	0	0	129	144	195	130						
Seashore Soccer League	0	0	0	0	0	0	0	0	0	0	0	0	0	9	39	73						
Swansboro	1	66	185	18	14	0	0	0	20	58	3	0	365	390	391	312						
Transylvania Adult Soccer	0	0	0	0	63	20	3	1	21	4	3	0	115									
TASL	2120	470	94	175	531	171	281	199	80	43	6	0	4170	3763	3327	2926						
OCASL @TASL	76	374	62	36	138	66	28	92	54	38	48	19	1031	777	628	0						
Wake Women's League	79	53	14	2	6	1	12	17	8	5	0	0	197	94								
Wilmington	684	48	42	126	88	22	73	51	17	7	0	0	1158	869	775	712						
Winston Salem	66	121	14	1	0	0	11	57	3	0	1	0	274	251	184	201						
<b>TOTAL LEAGUE PLAYERS</b>	<b>5068</b>	<b>2756</b>	<b>760</b>	<b>527</b>	<b>1074</b>	<b>604</b>	<b>513</b>	<b>1038</b>	<b>587</b>	<b>201</b>	<b>62</b>	<b>19</b>	<b>13209</b>	<b>12247</b>	<b>10471</b>	<b>8520</b>						
<b>TOURNAMENT ONLY PASSES:</b>	<b>Jan</b>	<b>Feb</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>	<b>July</b>	<b>Aug</b>	<b>Sept</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>										
Beer City Cup Asheville						5	24	14					43	866	841	879						
Beer City Cup Indianapolis					1	1							2									
Beer City Cup Nashville									12	3	2		17									
Beer City Cup Savannah	82	27											109	807								
Carolinas Cup Charleston			8	27	42								77	7	32	24						
Carolinas Cup WS									8	46	297	64	415	382	426	401						
Celebrate the Tatas								11	77	10			98	81	93	47						
Hummer in the Summer							47	1					48									
Queen City Cup							57	7					64	128	118	175						
Tourney Pass Other	2												2	0	34							
USASA Adult Soccer Fest														52	10	1						
<b>TOTAL TOURNAMENT PASSES</b>	<b>84</b>	<b>27</b>	<b>8</b>	<b>27</b>	<b>43</b>	<b>6</b>	<b>128</b>	<b>33</b>	<b>97</b>	<b>59</b>	<b>299</b>	<b>64</b>	<b>875</b>	<b>2323</b>	<b>1554</b>	<b>1527</b>						
Temporary Passes														0	0	27						
<b>TOTAL # PLAYERS</b>	<b>5152</b>	<b>2783</b>	<b>768</b>	<b>554</b>	<b>1117</b>	<b>610</b>	<b>641</b>	<b>1071</b>	<b>684</b>	<b>260</b>	<b>361</b>	<b>83</b>	<b>14084</b>	<b>14570</b>	<b>12025</b>	<b>10074</b>						